

Shareworks by Morgan Stanley is looking for an experienced **Product Manager** to join our growing product team. Shareworks is our industry leading equity plan administration SaaS platform. We are disrupting this niche of the FinTech world one region at a time.

Our Product Managers are embedded with our developers to guide products from conception to launch. As part of the product management team, you bridge the technical and business worlds as you design enhancements that our customers love. You'll be the hub between partners, customers, development, marketing, support, implementation consulting, operations, and sales for your product area. You have a bias toward action and can break down complex problems into steps that drive product development in our agile environment. Your cross-functional product team will include UX designers, developers, and quality analysts.

### **Things you will do:**

- Understand customer needs and gather product requirements. Work with stakeholders to define and translate strategic needs into high-level features, epics, and acceptance criteria.
- Work with UX to validate design ideas prior to development.
- Engage closely with development team to help determine the best technical implementation methods as well as a reasonable delivery schedule.
- Help the development team understand the business needs, problems, and desired outcome as you work on projects.
- Support client implementation project teams when complex integration or customizations are required.
- Participate in the development process from definition, through design, build, test, release, and maintenance
- Communicate the state of projects across the team, stakeholders, and executives.
- Understand the global context for new functionality while designing enhancements that align with our overall product strategy.
- Contribute to the design and evolution of our equity plan administration products.
- Use our Shareworks Academy certification program to achieve proficiency and then mastery of our platform.

### **Skills & Requirements**

- Natural, deep curiosity that drives you to learn, investigate, and constantly ask why.
- Strong product intuition and user empathy.
- Ability to synthesize complex topics and distill key business dynamics.
- Ability to collaborate with different teams in an agile environment.
- Ability to contribute consistently and positively in a high-paced, fast-changing work environment.
- Expert communication skills, including the ability to persuade and inspire.
- Ability manage multiple projects simultaneously and drive them to completion.

### **Minimum Qualifications**

Experience managing products. It doesn't matter so much what your job title was, so long as you have hands-on experience creating and owning software products. You have

recognized market opportunities and customer needs - and turned them into products that have delighted real users.

**Preferred Qualities**

- Excellent written and oral communication skills
- Excellent organizational and analytical skills
- Strong technical abilities

**Would be great if you:**

- Have experience in the equity space
- Have experience in finance or accounting

*While we thank all applicants for their interest in a career with Shareworks, please note that only those individuals selected for an interview will be contacted.*